



Seat No.	
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SA - 537

Total No. of Pages : 1

**B.C.A. (Faculty of Commerce) (Part - I) (Semester - I)**

**Examination, April - 2019**

**PRINCIPLES OF MANAGEMENT (Paper - 103)**

**Sub. Code : 59571**

**Day and Date : Saturday, 27 - 04 - 2019**

**Total Marks : 80**

**Time : 10.30 a.m. to 01.30 p.m.**

- Instructions :**
- 1) Q. No.8 is compulsory.
  - 2) Attempt any 4 questions from Q. No.1 to Q. No. 7.
  - 3) All questions carry equal marks.

**Q1) Define the term 'Management'. Explain nature and importance of management. [16]**

**Q2) What is planning? Explain various steps in planning process. [16]**

**Q3) Define 'organizing'. Explain principles of organizing in details. [16]**

**Q4) What is staffing? Explain the characteristics and process of staffing. [16]**

**Q5) What is motivation? Explain Need Hierarchy theory and theory X and theory Y in details. [16]**

**Q6) Explain the functions of a Leader and explain the leadership styles. [16]**

**Q7) Discuss the importance of controlling. Explain the steps in control process. [16]**

**Q8) Write short notes (Any two) : [16]**

- a) Contribution of F.W. Taylor to management theory.
- b) Importance of organizing.
- c) Training and Development.
- d) Techniques of control.

